

Mitchell Rueda

luirued01@gmail.com ❖ (414) 617-5805 ❖ Oak Creek, WI ❖ [linkedin.com/in/mitchell-rueda-ab7b42222](https://www.linkedin.com/in/mitchell-rueda-ab7b42222)

WORK EXPERIENCE

GrayBarJuly 2026 – Present

Account RepresentativeMadison, WI

- Buyer for one of our major accounts.
- Have sold over \$11 million in products.
- Coordinate deliveries and 3PL logistics of the products.
- Curate customer and manufacturer relationships.
- Focus on communications data and industrial automation products.
- Have handled project management.

GrayBarOctober 2025 – Present

Sales TraineeMadison, WI

- Handled customers for the sales reps and managed a major account that deals with modular data centers.
- Handled large sales ranging between \$1,000–\$500,000 and prepared quotes and bids for senior sales reps.
- Focused on comm data sales within the branch and helped secure a major bid for \$250,000, one of the largest achievements at the company because it was one of the first times fully trusted to handle quoting independently.

UW-Madison Recreation and WellbeingSeptember 2023 – August 2025

Member Services AssistantMadison, WI

- Handled customer service and member access to the Bakke Recreation and Wellbeing facility, and helped answer questions about facility operations.
- Handled merchandise and sales, selling member passes and gym merchandise; sold over \$25,000 in merchandise and memberships.
- Led under short notice when a supervisor did not show up, opening the gym and handling daily tasks for three hours during one of the busiest times (weekday mornings) until a supervisor arrived.

UW-Madison Recreation and WellbeingMay 2023 – September 2023

Access Control AssistantMadison, WI

- Controlled member access to the facility and ensured facilities remained safe and limited to members and students.
- Responded to member questions.

Sauk County Agricultural SocietyJuly 2019 – July 2024

Junior Fair SupervisorBaraboo, WI

- Ran the Sauk County Junior Fair, ensuring everything needed was in place and overseeing the youth employees who helped run the fair.
- Handled paperwork, troubleshoot technology issues, and fixed things around the grounds.

EDUCATION

University of Wisconsin-Madison

BBA, Information Systems, Certificate in Data Science | Madison, WI | September 2021 – May 2025

SKILLS

- Computer Languages: SQL, R, Python, JavaScript, HTML, CSS
- Data Visualization: Tableau, R-Studio
- Project Management
- Productivity & Collaboration: Microsoft Suite/365, Google Workspace
- Cloud & Analytics: Snowflake, Tableau, GCP
- Business Structures, Human-Centered Design, CRMs, ERPs
- Strong focus on the economic and technical concepts behind emerging information systems